

BHP Billiton

Merrill Lynch Australian Investment Conference

30 September 2005

Marius Kloppers – Chief Commercial Officer

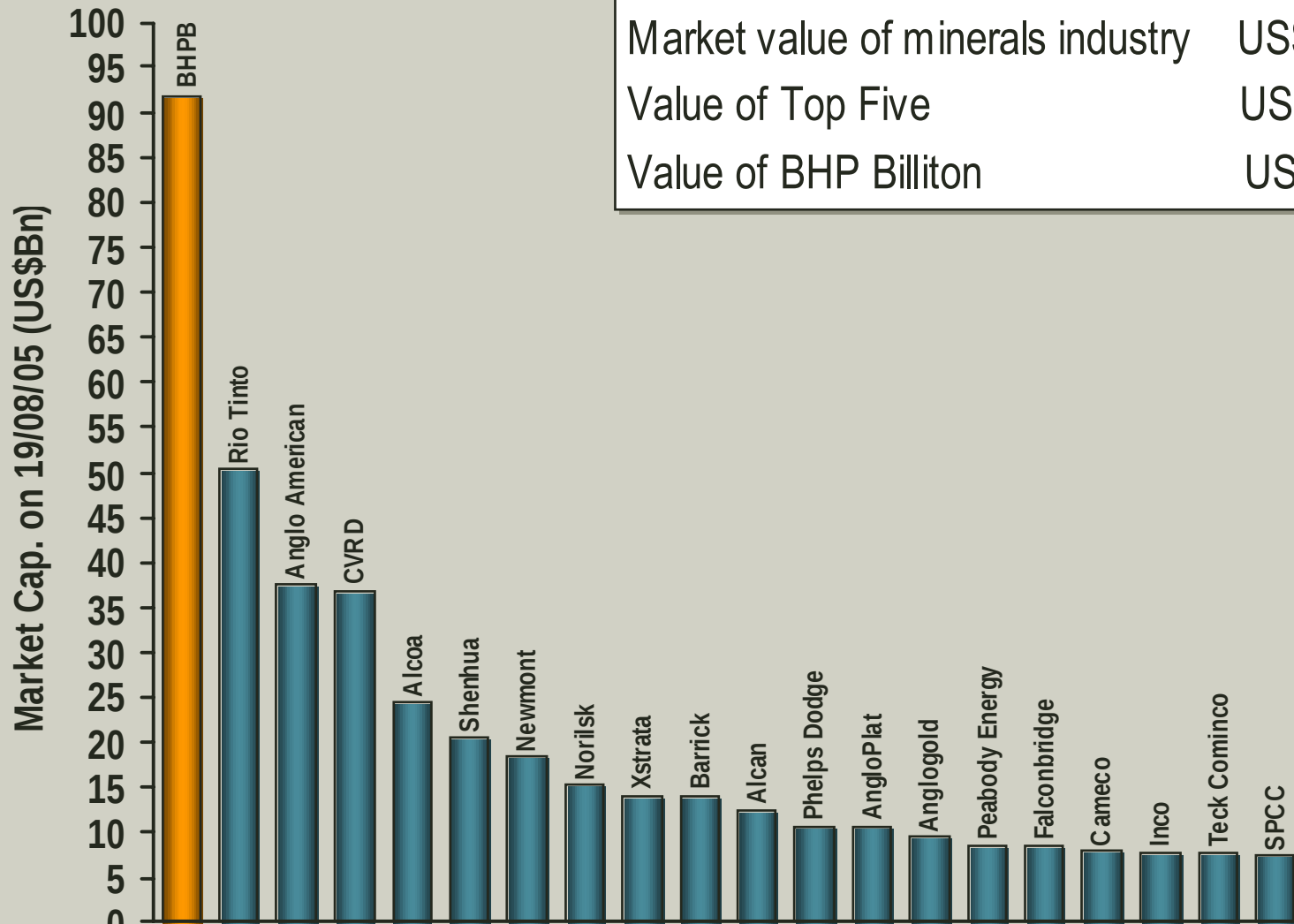


Disclaimer

The views expressed here contain information derived from publicly available sources that have not been independently verified. No representation or warranty is made as to the accuracy, completeness or reliability of the information. Any forward looking information in this presentation has been prepared on the basis of a number of assumptions which may prove to be incorrect. This presentation should not be relied upon as a recommendation or forecast by BHP Billiton.

Nothing in this release should be construed as either an offer to sell or a solicitation of an offer to buy or sell shares in any jurisdiction.

The largest company in a consolidating sector



Market value of minerals industry	US\$572bn
Value of Top Five	US\$241bn
Value of BHP Billiton	US\$ 92bn

Source: Datastream

The world's largest diversified resources company

Petroleum



Aluminium



Base Metals



Carbon Steel Materials



Diamonds & Spec Prod



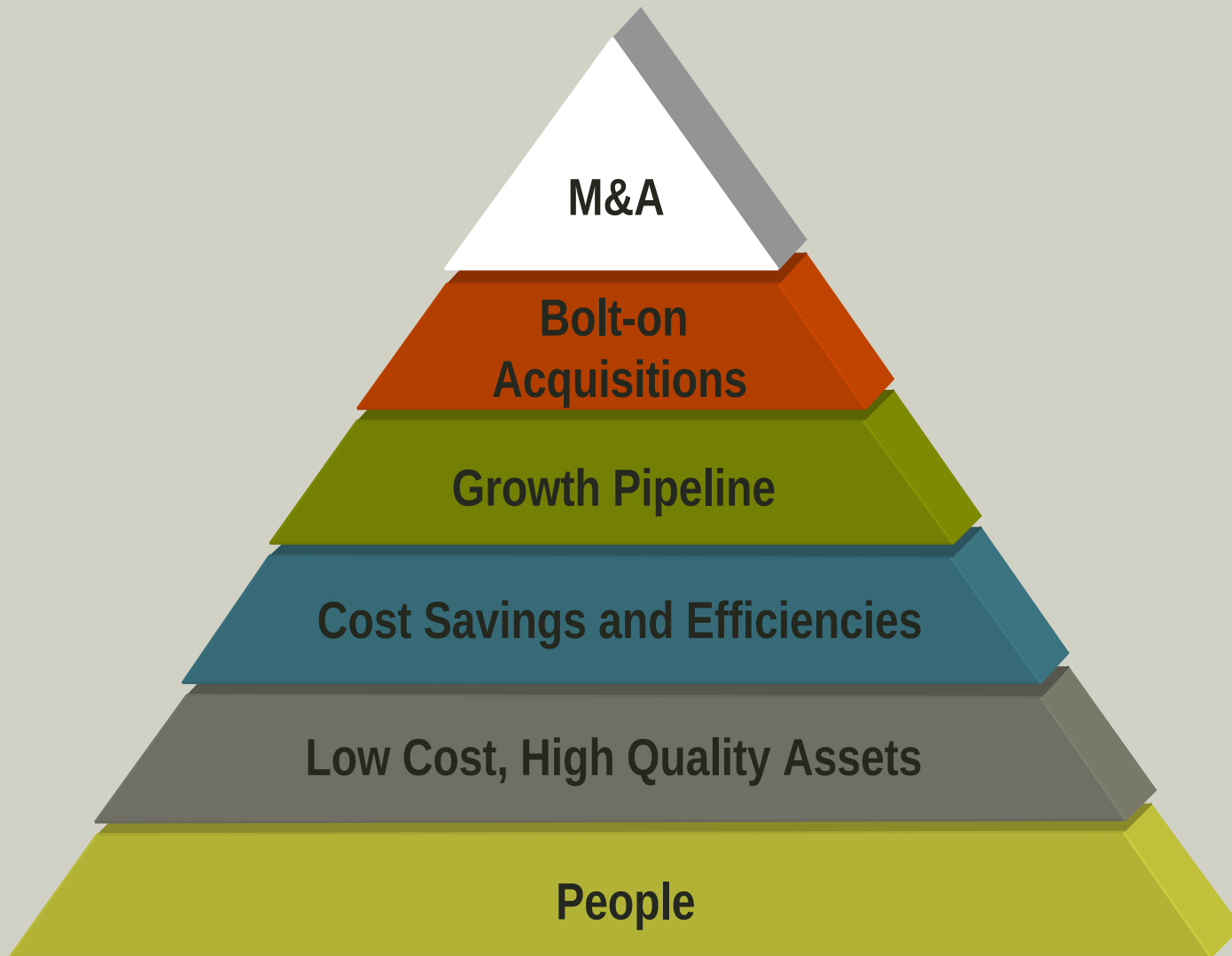
Energy Coal



Stainless Steel Materials



Strategic focus



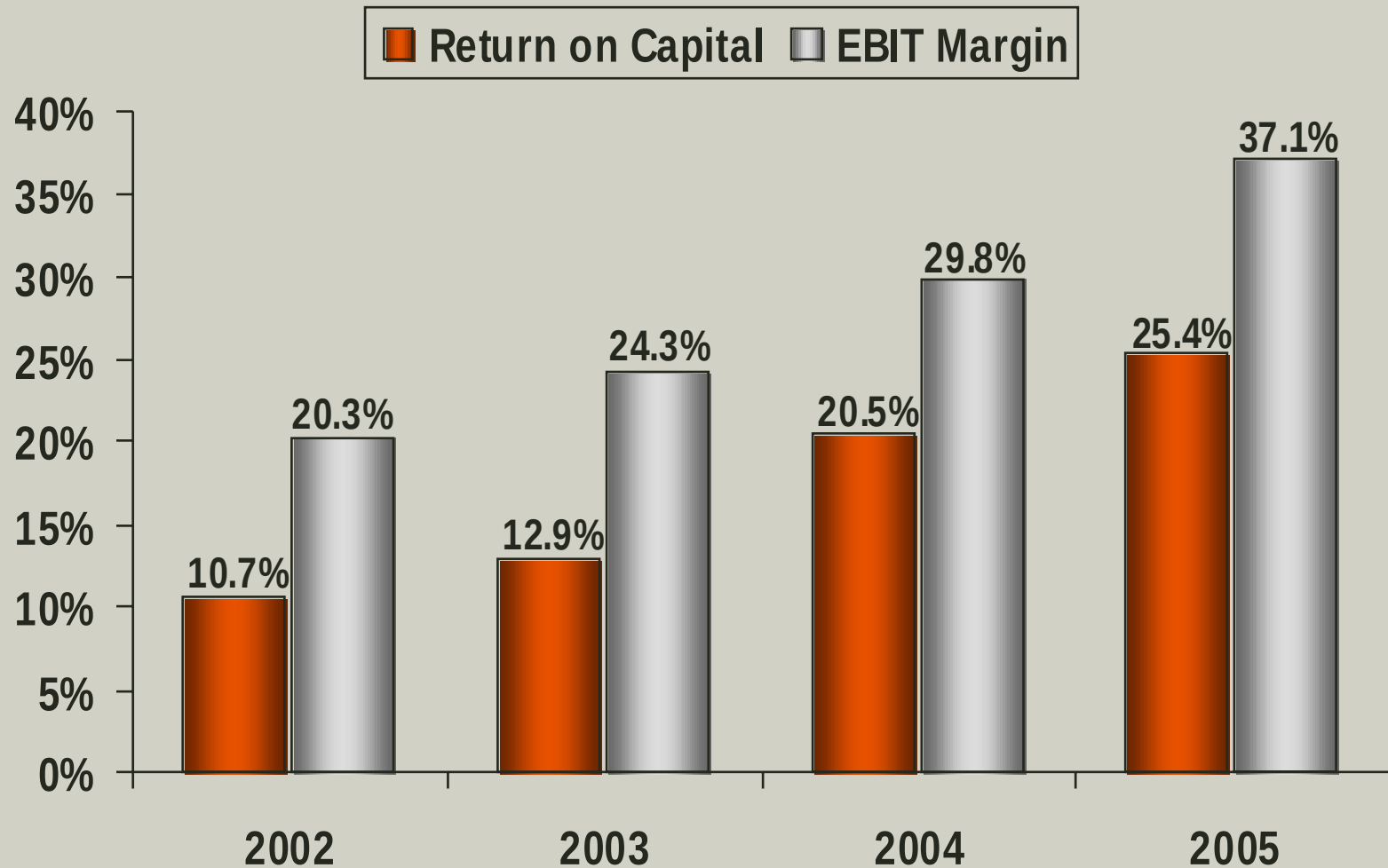
Highlights – year ended June 2005

- **Record full year earnings**
 - EBITDA up 53% to US\$11.4 billion
 - EBIT up 70% to US\$9.3 billion
 - Attributable profit of US\$6.5 billion and earnings per share of 106.4 US cents, up 86% and 89% , respectively
- EBIT up across all CSGs with **Group EBIT margin of 37.1%**
- **Available cashflow up 70% to US\$8.7 billion**
- **Eight major projects commissioned** since 30 June 2004
- Successful US\$7.2 billion **acquisition of WMC Resources**
- Successful completion of **US\$2 billion capital management programme**
- **Final dividend increased to 14.5 US cents per share**, consistent with outlook and higher earnings and cashflow

Note – the financial results of BHP Billiton are prepared in accordance with UK generally accepted accounting principles (GAAP).

Outstanding assets

Increasing margins and return on capital



Outlook - 2005

USA

Improvements in consumer spending, industrial production and employment

Tightening in monetary policy

High oil prices not impacting growth

CY01 CY02 CY03 CY04 H105

China

GDP growth rate remains strong and sustainable

Fixed asset investment focussed on infrastructure de-bottlenecking

RMB revaluation neutral to positive

Quality and sustainability of growth is key

CY01 CY02 CY03 CY04 H105

CY01 CY02 CY03 CY04 H105

CY01 CY02 CY03 CY04 H105

Europe

Subdued domestic demand, high unemployment and strong Euro

Limited improvement expected in next 12 months

Japan

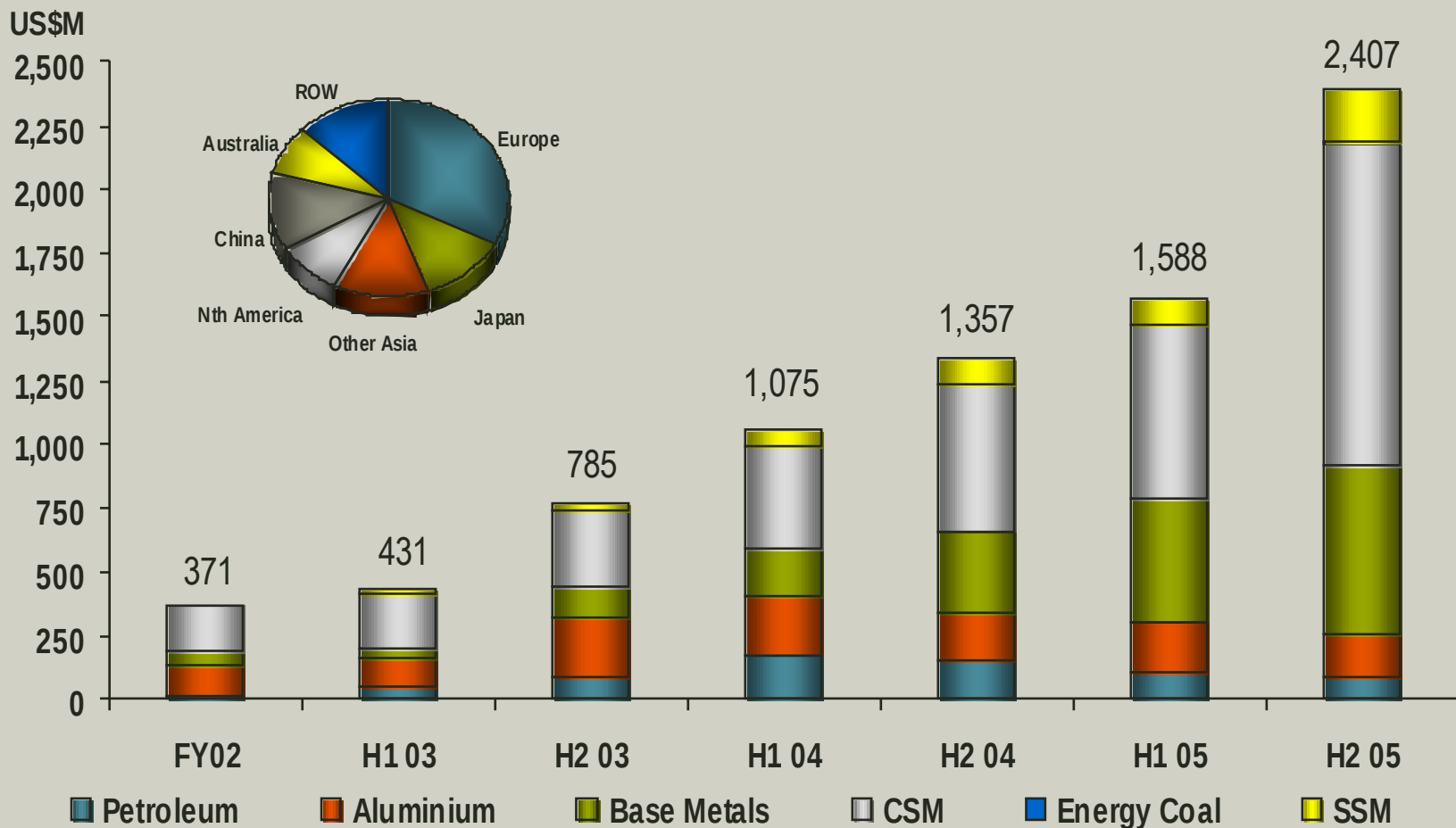
Confidence increasing due to domestic demand

Rising business confidence, capital expenditure and employment

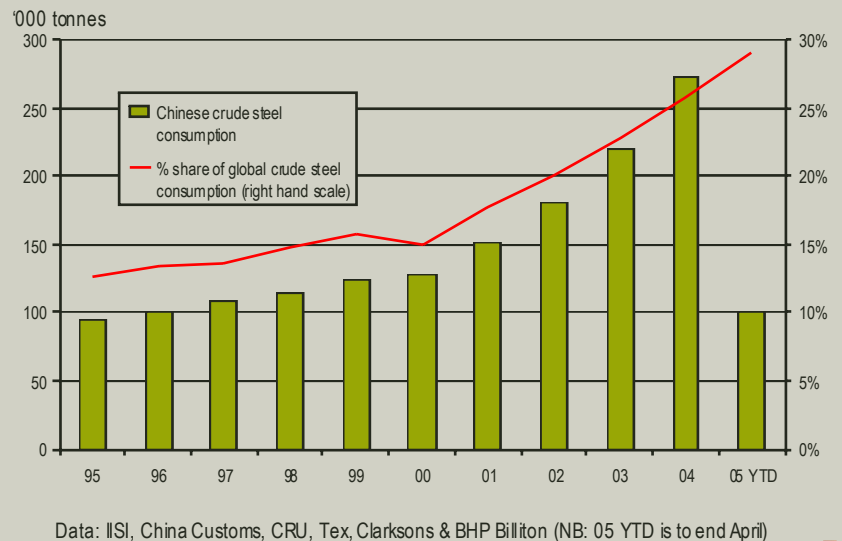
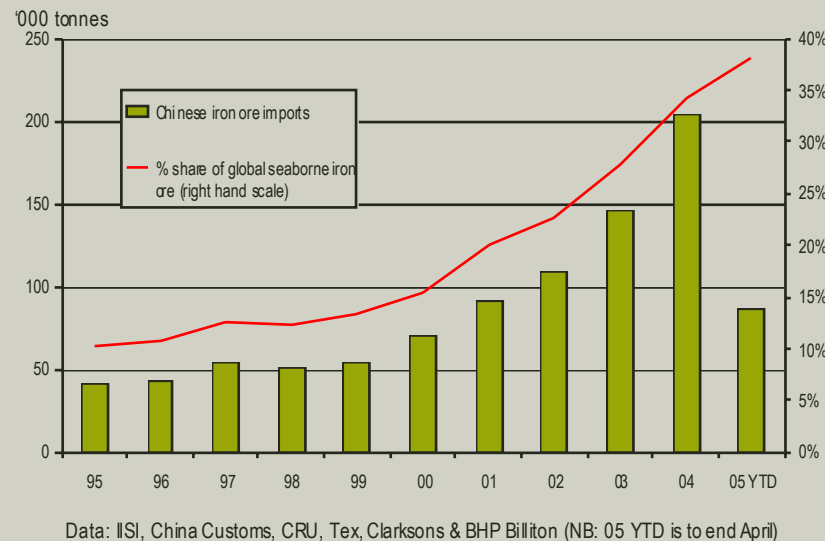
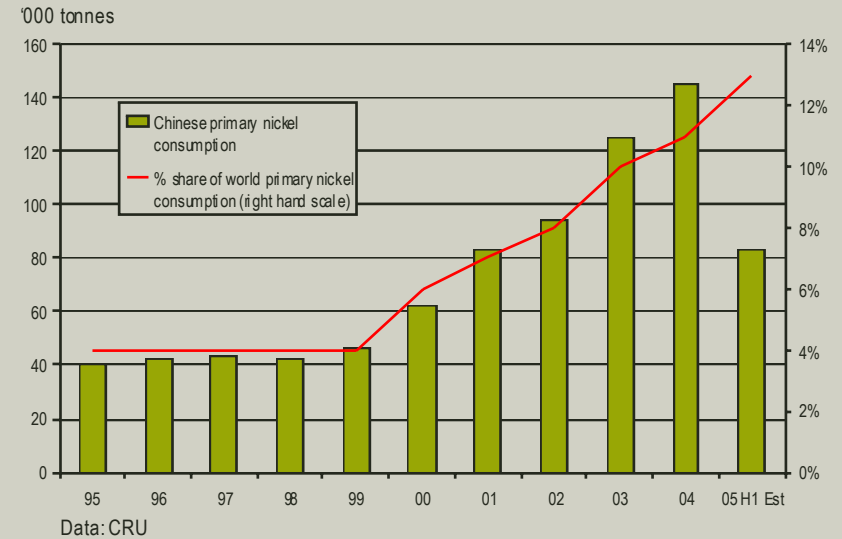
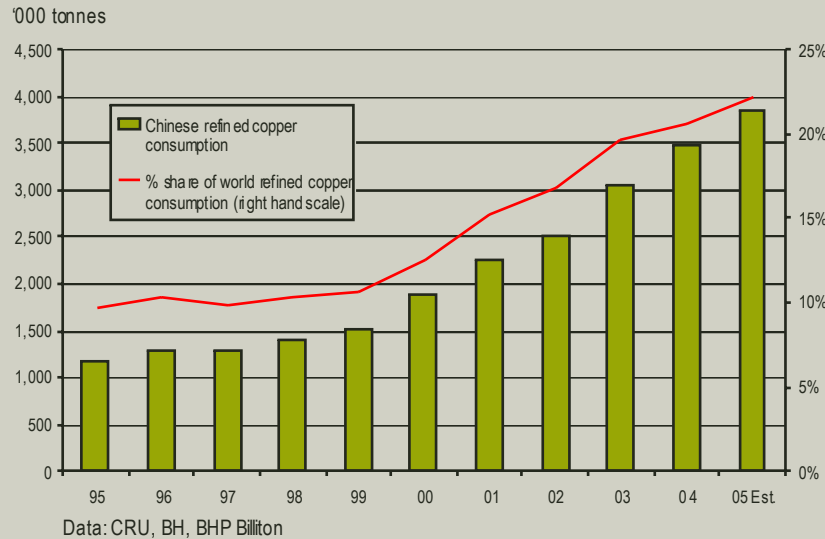
Higher raw material and energy prices not materially impacting growth

China

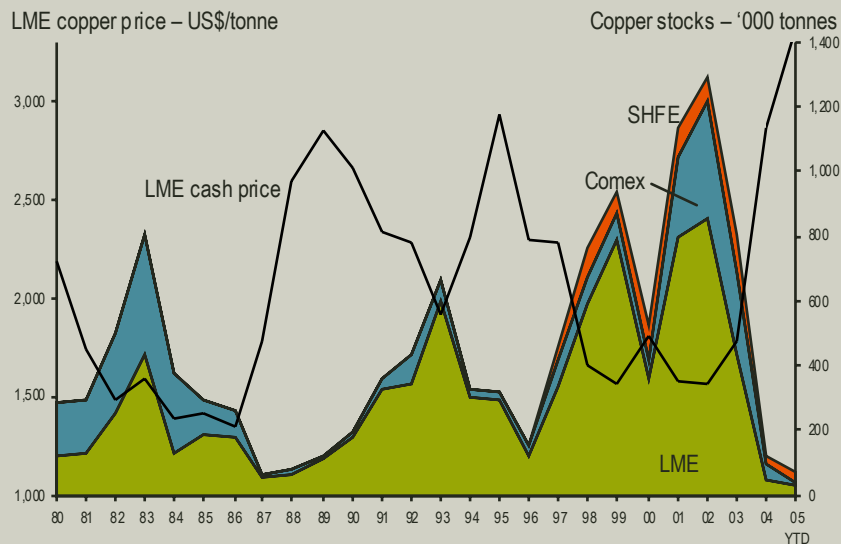
- Sales into China increasing but diversification remains
- Currently 12.6% of total company revenues, up from 9.8% in FY04



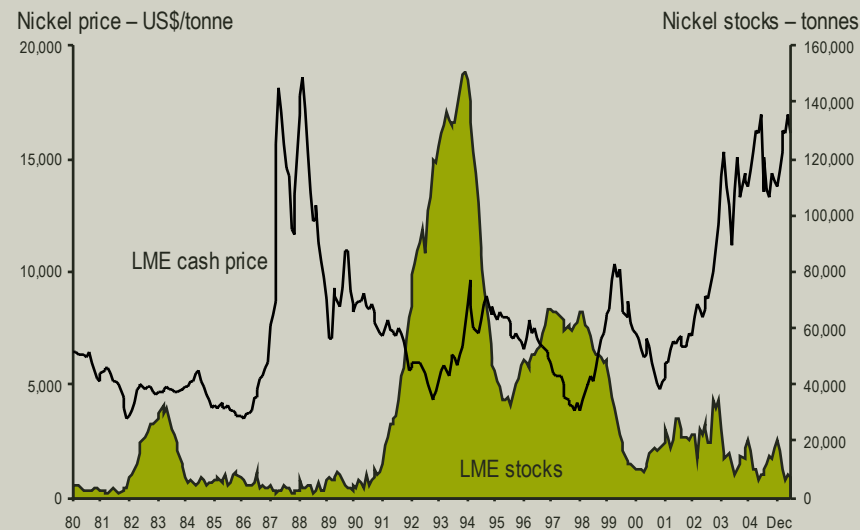
Chinese copper, nickel, iron ore and steel demand



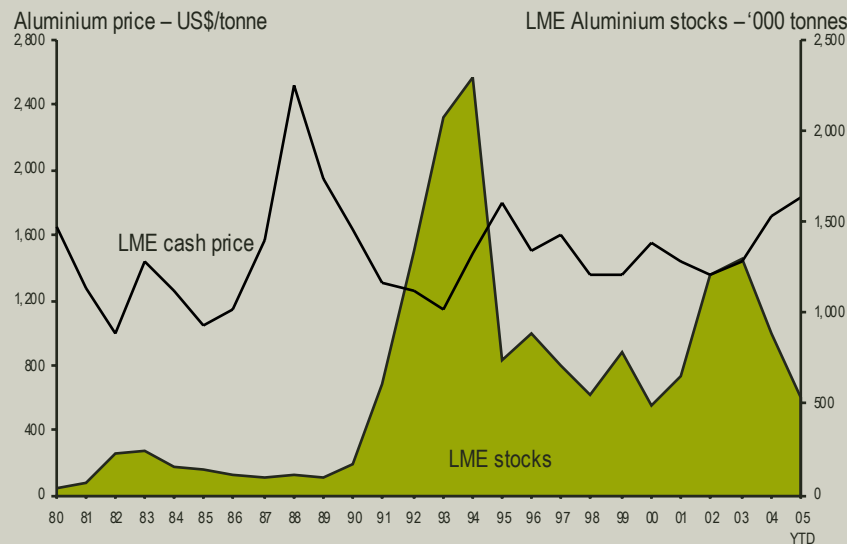
Exchange stocks and copper, nickel, aluminium and petroleum prices



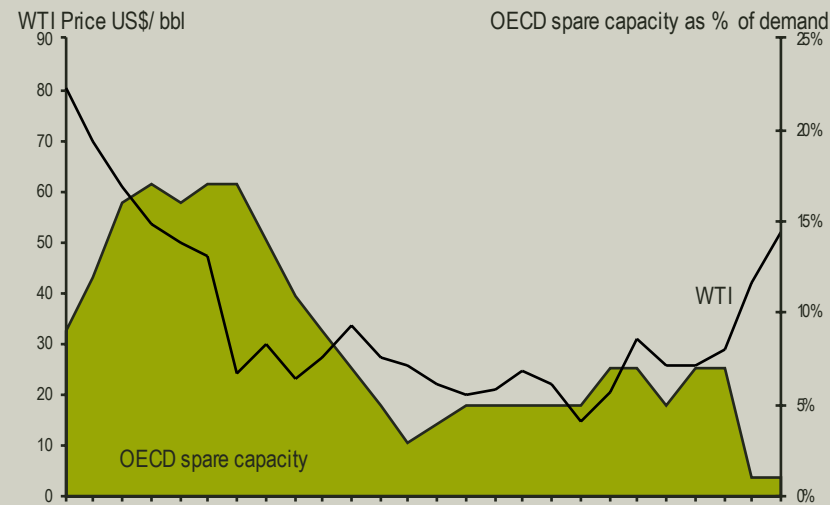
Data: LME, Comex, SHFE (from 1997)



Data: CRU



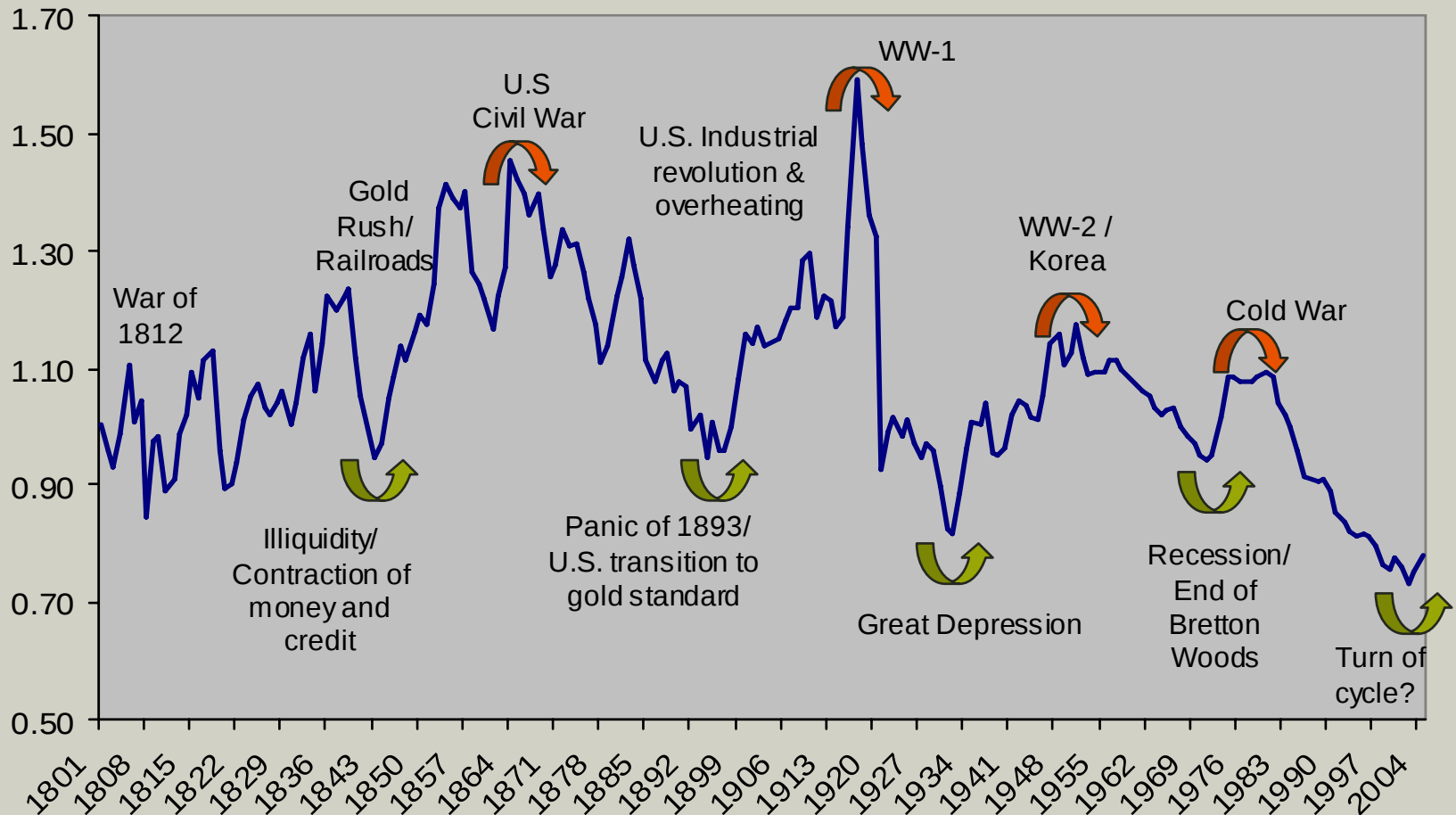
Data: LME, IAI



Data: EIA

Commodities price cycle – 200 year view

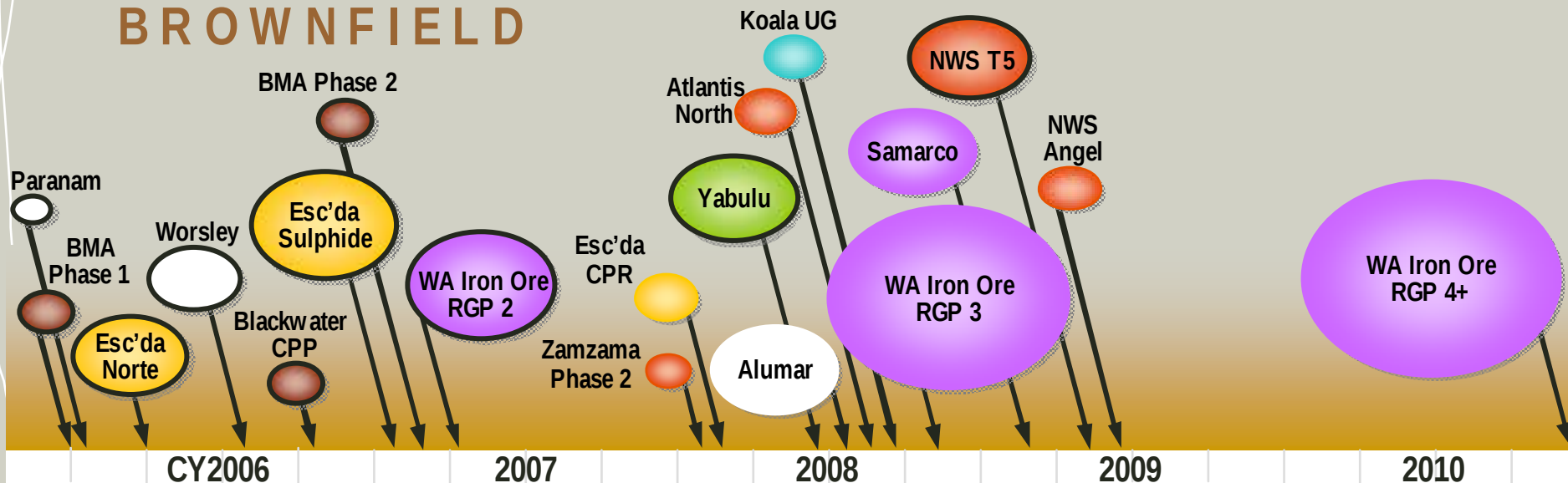
US Commodity Price Index adjusted for CPI



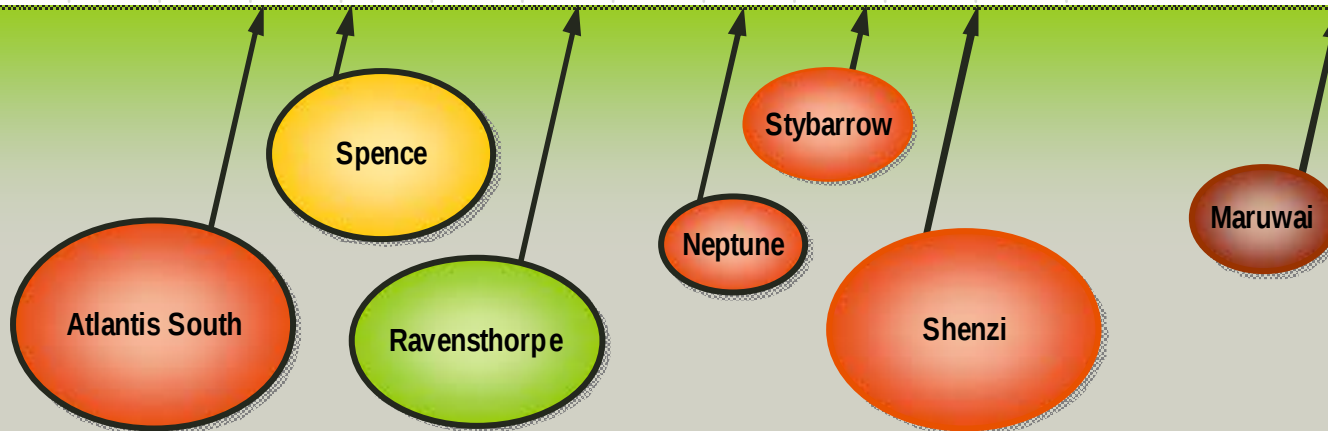
Source: "US All Commodities Producer Price Index and US Consumer Price Inflation, US Bureau of the Census, Historical Statistics of the United States, Colonial Times to 1970"

Deep inventory of growth projects

BROWNFIELD



GREENFIELD



- Alumina
- Base Metals
- Iron Ore
- Met. Coal
- Diamonds
- Nickel
- Petroleum

As at 24 August 2005

Size of bubble indicates proposed capital expenditure;
bold outer border signifies sanctioned project

\$US
200M

Summary and conclusions

- Strong production performance leading to record financial results
- Outlook remains positive
 - Strong demand
 - Low inventories
 - Supply lagging demand
- Portfolio diversification drives cash flow stability
- Track record of delivering growth in line with market demand
- Management will continue to exercise value accretive expansion options to capture our share of demand growth

Increasing Shareholder Value



bhpbilliton